ADITEE JOSHI

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SKILL SUMMARY

Stakeholder Management Role
- Strategic Planning
- System Migrations/Integrations
- Enterprise wide Implementations
- Business Modeling

IT Project Lifecycle
- Expert in Agile Scrum methodology
- Business Analysis
- Office Suite
- User Acceptance Testing

Value-Added Leadership
- Cross-Functional Supervision
- Time Management
- Client Relations
- Project Status Reports

Tools And Management
- JIRA / Trello / GitHub
- Sprint Planning
- Key Performance Indicators
- CMS Tools

EXPERIENCE SUMMARY

Senior Manager – Project Delivery, Butterfly Innovation Private Limited Sept 2017 – Oct 2018
- Worked on requirements and design documentation across broad technical and business disciplines.
- Decreased 17% of total account escalations by innovating and automating an end-to-end standardized process.
- Collaborate with Product Operation's team to track sprint progress maintaining the Key Performance Indicators.
- Recognized and recommended feasible solutions to stakeholder challenges.
- Organized training workshops for onshore Regional Managers aligning new business processes.
- Led conflicts resolutions across the team by conducting team/client /third party service providers meetings.

Business Analyst & Co-Founder, GPA Commerce Private Limited Jul 2014 – May 2017
- Created dataset to gather requirements and customer expectations resulted in 20% month-on-month growth.
- Implementing ERP system, managing sales funnel and creating streamlined processes for the team.
- Implemented inventory controls reducing inventory losses by 15% within 3 months utilizing ERP system.
- Earned Top Seller status on Amazon and Flipkart by finding key growth areas and analyzed growth strategies.
- Regular Analysis of sales reports, behavioral and pattern analysis of e-commerce shopping trends, reports.
- Worked on Performance Evaluation Plans for the employees with the HR team.

Consultant, SL Consultants Jan 2014 – Jun 2014
- Understanding client requirements and solution dataset via implementing available SaaS tools.
- Utilized Primary Research techniques like interviewing the key stakeholders.
- Visualizing reports and created collaborative documentation to convert ideas into operation chain.
- Recommended clients with feasible SaaS solutions to address the inventory management challenges.

International Internship, IT Consultant, Hedges Direct, United Kingdom June 2013 – Aug 2013
- Drafted dissertation report on "The Analysis of the factors that qualify SMEs as a Confident Decision Makers".
- Analyzed requirement specifications and resources to draft in-budget viable SaaS tool to streamline warehouse management.
- Suggested easy to adopt technology solution and processes for integrating third-party service add-ons.
- Worked on Integration of Handheld scanners with the suggested ERP solutions.

PROJECTS SUMMARY

Manipal Group, Malaysia (Butterfly Innovation Pvt. Ltd.) Apr 2018 – Oct 2018
- Interact on a regular basis with the onshore client team to understand and define core KPIs.
- Used module wise analytics data to drive Key Performance Indicators at the client location.
- Worked with EduNxt System for system integration and streamlining API Integrations meeting the budgets.
- Prioritizing key deliverables in the sprint plan and ensuring timely completion of different modules.
- Coached and trained global teams for documenting requirements to demonstrating the new modules.
- Overseeing Growth Activities to engage users and improve adoption of the technology at Institute.

Jindal Group, Haryana (Butterfly Innovation Pvt Ltd) Sept 2017 – Oct 2018
- Worked with Academia ERP on integration for real time information sharing from their system.
- Facilitated release planning, sprint planning, backlog grooming, and retrospective meetings.
- Working closely with clients and client partners for product requirement gathering, designing and planning.
- Managed program cost, schedule, quality, performance reports, processes and subcontract activities.
- Setting up priorities for the team, coordinating with product developers ensuring timely feature delivery.

GPA Commerce Private Limited, New Delhi July 2016- May 2017
- Deployment of ERP System and its integration with e-Marketplaces like Amazon and Flipkart.
- Boarded sellers on website as e-commerce aggregators in order to create multiple selling routes for same inventory.
- Analyzed SKU productivity to refine assortments increasing clarity of offering and site conversion.
- Shopped competition and negotiated costs with vendors resulting in the creation of a more competitive pricing strategy.
- Designing and documenting the workflow among different departments.
- Utilized ETL techniques for converting data from various e-commerce marketplaces.
- Loading of data ensuring API Integrations from Amazon Seller portal for order processing at our ERP system.
- Payment Gateway Integration successfully achieved on Skycandle.com.

Hedges Direct, United Kingdom June 2013 – Aug 2013
- Analyzed Team size, budgets and gathered requirements by utilizing Interview technique with clients.
- Utilized Market Research skills and recommended the client with feasible ERP solutions.
- Prepared a detailed report with clear mention of both benefits and pitfalls associated with respective technology tool adoption.

EDUCATION SUMMARY

B. Tech. (Computer Science)
Maharshi Dayanand University
(Rohtak, India) 2008 - 2012

M. Sc. (Information Technology, Management & Organizational Change)
Lancaster University, United Kingdom
(Times Top 10 Management Schools in UK) 2012 - 2013

AWARDS & ACHIEVEMENTS

Women Empowerment 2017
Sh. Geeta Jayanti Samaroh Samiti
by Vice President, BJP – Mr. Shyam Jaju.

Contribution in Make in India 2014
Awarded by Uday India for Make in India
by Tribal Minister – Mr. Jairam Oram

CERTIFICATES

RHCSA
Red Hat Certified System Admin
Red Hat Inc. | 2011

Agile at Work
Planning with Agile User Stories
Linked in | 2018

Agile at Work
Building your Agile Team
Linked in | 2018

Jira
Learning JIRA Software
Linked in | 2018